



FIRSTWAVE
CLOUD SECURITY TECHNOLOGY

30 August 2019: Release

FirstWave partner SHELТ signs one of Africa's premier data centre providers to resell FirstWave CCSP

Highlights:

- FirstWave secures another win under its partner agreement with SHELТ Global
- SHELТ's customer is one of Africa's most advanced data centre companies
- FirstWave CCSP will form part of the reseller's cloud security offering

Leading Australian cloud security technology company, **FirstWave Cloud Technology Limited (ASX: FCT) (FirstWave)**, is pleased to announce another international win under its partner agreement with SHELТ Global Ltd (SHELТ)(www.shelt.com). SHELТ's customer is one of Africa's Tier III certified data centre providers.

The customer will immediately on-board its corporate email boxes onto FirstWave's Cloud Content Security Platform (CCSP). This is an important second win for SHELТ in Africa as its customer has a strong brand, offering co-location, content distribution, interconnect and cloud services to Government and multi-national companies. SHELТ will equip its customer's sales team to resell FirstWave security services portfolio.

Together with its first signing of leading African Tier 1 Telco, Telecel RCA, this win continues the momentum SHELТ has been building in Africa since it joined as a FirstWave partner in February 2019.

It also further validates FirstWave CCSP's global applicability and the power of FirstWave's leveraged go-to-market strategy.

FirstWave CEO, David Kirton, said, *"We welcome another premium Middle East-Africa (MEA) Service Provider customer through our MEA partner, SHELТ. This underlines further progress through our recently published path to revenue. SHELТ is a valued partner in MEA and we will continue to work closely with them to expand into similar, substantial opportunities."*

SHELТ CEO, Youssef Abillama, said, *"We are very excited with this second win in another African country. This second client is a well-respected and established service provider in Africa. This is another example of the FirstWave platform being very well received by our customers and Telecom partners. We are again delighted with the initial sales momentum around the solution"*.

– ENDS

For media and investor inquiries, please contact:

Damian Fielke
Corporate Marketing | FirstWave
02 9409 7000



FirstWave Cloud Technology Ltd ABN: 35 144 733 595 (ASX: FCT)



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About FirstWave Cloud Technology Limited (FirstWave)

Australian cloud technology company, FirstWave, has delivered Security as a Service (SaaS) solutions since 2004. FirstWave provides safety through the most accessible and adaptive cloud-based cyber-security solutions that are affordable, easy and fast to implement enabling SaaS. Its unique proprietary cloud-platform orchestration is available for service providers and enterprises of any size, anywhere. In an increasingly vulnerable digital world, FirstWave believes that safe business is good business and that all companies should have access to enterprise-quality cyber-security. FirstWave's infrastructure, management and security processes are certified to ISO 27001 Information Security Management System Standard and ISO 9001 Quality Management System Standard.



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A Level 10, 132 Arthur St North Sydney, NSW, 2060, Australia. **P** +61 02 9409 7000 **W** Firstwavecloud.com